

**TOP  
STOCK  
PICKS**

**20  
22**



# MEET THE ANALYSTS

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## Marcus Padley

Marcus founded Marcus Today in 1998 and has built a newsletter which delivers honest and insightful stockmarket analysis and recommendations. He writes the SPI (Strategies, Portfolios and Ideas) Section which is at the core of what we do. Marcus is a well-regarded media presenter. You can catch him on ABC Radio in the mornings and on ABC News Breakfast regularly.



## Henry Jennings

Henry writes the ever-popular Henry's Take in the Marcus Today newsletter, focusing on small-cap and tech names, as well as macro and portfolio strategy. He loves engaging with members via his regular Ask the Analyst webinars and the Marcus Today Stock Discussion group. Henry is a regular presenter on Ausbiz and also features on ABC Radio in the mornings.



## Chris Conway

With his rules-based approach to markets and passion for technical analysis, Chris looks after the Trading Ideas section of the newsletter which is focused on medium-term investment opportunities. Education is also a big focus and Chris writes regular articles about a structured approach to investing. Chris is a regular presenter on Ausbiz.



## Tom Wegner

Tom has been working at Marcus Today since 2016. He graduated from Monash University with a Bachelor of Commerce and Bachelor of Science, majoring in Finance and Ecology. Under the guidance and expertise of Marcus, Henry and Chris, he has been able to develop an investment style that reflects a combination of their technical and fundamental values.

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# HOW DID 2021'S STOCK PICKS FARE?

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## 1. Macquarie Group (MQG) Up 48%

Always a firm favourite and an MT core holding. It had a good year. Recommended at around \$136. It is currently trading close to \$200. Up 48%. A stellar combination of buoyant equity markets and a huge deal slate, with M&A activity driving prices. Still a firm favourite but perhaps the pace of gains could moderate in 2022.

## 2. Nanosonics (NAN) Down 11%

Not such a great year. It has fallen foul to the dreaded virus and its Trophon ultrasound probe technology has been affected by hospital sales in the key US market. Recommended at 666c now around 590c. Down 11% for the year.

## 3. OZ Minerals (OZL) Up 67%

Our next pick was a mining stock in transition. Recommended at 1623c and now trading around 2706c. A great year, up 62%. A winner from the move towards EVs and the battery technology and materials used in the new generation of vehicles. Copper has had a good year and resource stocks generally have done well.

## 4. Tesserent (TNT) Down 50%

A small cap pick that we had done very well in the Small-Cap Portfolio. We recommended it at 35c and it had a bad 2021. Currently around half that, losing circa 50%. Not a great result and after the euphoria of multiple acquisitions, we have not seen the scale of synergies, cost savings and integration that we would have liked. Cyber security is still a huge market and there are lots of opportunities but we need to see profits. Acquisitions are one thing, but we still need to see how they all fit together. The jury remains divided on this one but if it can prove its business model, it should head back up.

## 5. Xero (XRO) Up 7%

Recommended at \$132 now trading at \$141 for a circa 8% gain. It has not been an easy year for SMEs both here and in the US and XRO has struggled to make serious headway. The US remains the major opportunity and the almost viral nature of XRO, together with its stickiness, is very attractive. One we still like.

## 6. Monash IVF (MVF) Up 26%

Recommended at 74c and now trading around 93c. Up 23%. This one has been a reopening play on discretionary spending around IVF treatments. It is an evolving landscape and geared to the economy and confidence. Nothing wrong with this one for 2022 as the economy continues to push along and consumer confidence remains buoyant.

## 7. Lastly Mortgage Choice (MOC) Up 63%

Recommended at 120c and taken over this year by REA Group at 195c. Nice gain of 63%.

**In 2021, out of the seven recommendations we made, the five winners more than made up for the two losers.**

\*Please note that the percentage returns quoted are rounded to the nearest whole number and are based on the price at the time of recommendation (noted in the commentary) up until the closing price on 9 December 2021. In the case of MOC, which was taken over earlier in the year, we have used the takeover price. Please note that past performance is not a reliable indicator of future returns.

# WHAT A YEAR IT HAS BEEN!

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It would be an understatement to say that it has been an interesting year. Two main themes have dominated the markets: vaccines and re-opening, and inflation – with one a by-product, to some extent, of the other. We started out with what was supposed to be ‘transitory’ inflation, caused by supply chain issues, too much stimulus in the system, and the ‘Great Resignation’. It seems that many people decided that restrictions and lockdowns were a good opportunity to reassess their lives. Working in dead end jobs was not part of the new life plan and we have seen shortages in workers across all sectors. ‘Transitory’ inflation is now being described as ‘temporary’ but the risk is that it becomes ‘persistent’ and gets baked in.

Central banks around the world have been printing money and we have seen huge asset price inflation in house prices, cryptocurrencies, and the share market. In truth, 2021 has been a good year. The ASX 200 is up around 700 points (more than 10%) and even if you haven’t gotten richer, it sure feels like it.

2022 could be a whole new kettle of fish. The re-openings should be entrenched. No more lockdowns. Inflation will continue to plague economists and central bankers, whose focus will be firmly on the pace of rate rises – not whether they should happen at all. The question for 2022 is: how spooked will markets get when rates inevitably begin to move higher? Not that rising rates has to be a bad thing. They are presently at emergency settings around the world, at a time when it looks like the worst has passed.

Winding back stimulus after the GFC was tricky and delayed as long as possible, the theory being that a growing economy would solve all the problems and pulling the punchbowl too early creates unnecessary risks. Winding back the central banks’ stimulus will again be a highwire juggling act. Banks hope that the growing economy will sort everything out. Maybe some of it, but there is still potential for volatility in 2022.

Here in Australia, we have a federal election, with all the largesse, taxpayer scares, and soft dollar bribery that fuels our election cycles. From February onwards, there are going to be a number of headwinds in terms of local political uncertainty, US political uncertainty with mid-term elections, and stimulus withdrawal. Biden’s vision looks problematic if the house swings back to the GOP. Not such a one way bet next year. As usual, stock picking will be crucial.

# SECTORS TO WATCH

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## Mining

2021 has seen increased volatility in many commodities. Iron ore has been the most obvious and important example. From the dizzying heights of US\$220 a tonne to the despair of sub US\$85. It has been a wild ride with a Chinese slowdown on Evergrande and other issues really creating extremes of volatility. BHP is still one of our preferred resource plays. 2021 is a year that started its transformation to a 21st Century new age miner. Out with oil and gas and some coal, in with potash and nickel.

The biggest change was the collapse (in the true sense of the word) of the Dual Listed Structure (DLC) with its UK listing. Coming at a bad time, as iron ore collapsed, it was not helpful. 2022 should be better as the WPL deal gets consummated and the DLC is sorted. The other area that will continue to provide opportunities is the lithium sector. There are a bunch of projects coming on stream next year which will be a good gauge of how investors react seeing a company join the production ranks. EVs and EV commodities will remain in vogue. It is not going away.

A new German government could also be a factor driving change for the big car companies. Oil and gas are not dead yet and, after a lacklustre 2021 filled with mergers, 2022 could see the fruits of this consolidation with higher oil prices. And finally, maybe gold will have its day. DEG and RED look interesting in this space.

## Inflation Winners

Banks will be the obvious winners from higher rates, at least initially. Higher rates enable banks to increase their margins. The huge profits generated by the banks will continue in 2022 despite some of the fintechs nipping at their heels. 2021 has seen a very competitive housing market. Net Interest Margins (NIM) have come under pressure and that will not go away in 2022 but technology, scale and sheer number of transactions for refinancing and new borrowings should keep the banks in demand. The sector treads a fine line on rates. Too much and it hurts growth, too little and it hurts NIM. Is 2022 the Goldilocks year?

## Defensives

Inflation is going to continue to be a talking point for markets in 2022. The key for defensives will be the ability to pass through the price rises to consumers rather than swallow them and have their margins affected. It could be a year when SaaS stocks and 'essential' services do well. There are some companies that have become so embedded in our lives that really, no matter what the company passes on in extra costs, we will have no option but to swallow and pay. Buffett would describe them as stocks with good moats. Healthcare companies would possibly fall into that category with RHC and SHL of interest. TCL is also a good defensive play given the price rise of tolls is linked to inflation. Media companies also could have a good year. Big tech social media companies have come under fire and in 2022 with elections here and in the US, NWS could be a winner from advertising revenue returning back to traditional media houses. NEC has good exposure across many sectors from Domain to Stan.

# 1. PILBARA MINERALS (PLS)

## What it does:

PLS has the world's largest hard rock lithium operation. Based at the Pilgangoora with two processing plants the company is targeting production capacity of 560-580,000 tpa by mid CY2022. The recent acquisition of the Ngungaju plant from Altura, whilst currently on care and maintenance, is due to restart under a staged plan. Once again, production is due to hit 180-200,000 tpa by mid-2022. The target overall is 1Mtpa of spodumene concentrate.

## Why we like it:

An obvious lithium theme here and, as with any resource stock, it has leverage both ways to the underlying commodity price. Pilbara has had a great year as lithium prices have soared. There is no doubt about the demand side of the equation. The company has around \$115m in cash and has recently raised \$240m for the Altura acquisition. The game for PLS now is to get production up to that target of 1Mtpa, and drive costs down as FMG has done. Unfortunately, cash costs are expected to be higher in FY22 due to high strip ratios, but 2023 is looking good with \$450-A\$500/dmt CIF China (US\$340-US\$375/dmt) the goal, down from \$525-575/dmt. The newly acquired Ngungaju plant is the kicker for 2022. If PLS can get this right, it will give it leverage to lithium prices through its new BMX auction platform. This is used to sell excess spodumene that is not subject to offtake agreements through an auction system. Most analysts have far lower spot prices built into the valuations and if spot continues to see good support, upgrades are a possibility. Provided the lithium price holds up and the Altura plant comes on stream as expected, 300c cannot be ruled out at some stage in 2022.

PLS	Pilbara Minerals Ltd							Last Updated	Price	marcustoday		
SECTOR	Basic Materials							13/12/21	260c	Reports in AUD		
ACTIVITY	Diversified Metals & Mining							Mkt Cap	\$7711m	Headquarters		
										WESTERN AUSTRALIA		
ROE	FY-2	FY-1	FY0	FY1	FY2	FY3	FY4	Gearing	29%	MARCUS TODAY STOCK BOX		
PRICE TO SALES	756.9x	180.2x	94.1x	41.6x	31.8x	27.3x	-	Cash \$m	100	Ave PE	-55.4x	
REVENUE %	+320%	+92%	+126%	+363%	+14%	+0%	-	Net Debt \$m	67	PE High	20.0x	
EPS GROWTH	-67%	-207%	+58%	+828%	+4%	-5%	-	Credit Rating	-	PE Low	-186.1x	
PE	-186.1x	-60.7x	-144.4x	19.8x	19.1x	20.0x	-	ROIC	-2.7%	Performance		
YIELD	0.0%	0.0%	0.0%	0.0%	0.3%	0.5%	-	Profit Margin	-29%	1W	+6.1%	
GROSS YIELD	0.0%	0.0%	0.0%	0.0%	0.3%	0.5%	-	SH's equity \$m	574	1M	+13.0%	
DIV GROWTH	-	-	-	-	-	+67%	-	ROA	+42%	3M	+26.8%	
DIV COVER	-	-	-	-	17.0x	9.7x	-	Book Value	21c	6M	+87.7%	
PAYOUT RATIO	0%	0%	0%	0%	6%	10%	-	Volatility	51.6%	1Y	+232.2%	
Price Targets							Last Ex Date	-	Beta	2.1	3Y	+209.5%
Mean price target	236c						Last Dividend	Interim	Intrinsic Value	223c	5Y	+377.1%
Price v target	+10.2%						Franking	0%	IV versus Price	-14.1%	52 Week High	
Price target high	280c						Est. Results	17/02/22	Daily RSI	60.3	High	267c
Price Target Low	200c						Next Results	Final	Weekly RSI	60.9	Date	26/11/21
http://www.pilbaraminerals.com.au/							Est. Next ExDiv	-	ATR Daily	12.7c	52 Week Low	
Listed	19/09/2007	Yr End	Jun-22	Franking				0%	As % of price	4.9%	Low	70c
BUSINESS												
<p>Pilbara Minerals Limited is a strategic metals producer. It is engaged in the exploration, development and mining of mineral resources. It owns the Pilgangoora Lithium-Tantalite Project, which is located in the Pilbara region of Western Australia. The Pilgangoora Lithium-Tantalite Project is located approximately 120 kilometers southeast of Port Hedland in Western Australia. The Pilgangoora Lithium-Tantalite Project is a spodumene (lithium-mineral) deposit. It has a farm-in and joint venture agreement over approximately six tenements comprising its West Pilbara project. The Pilgangoora Lithium-Tantalite Project has an Indicated and Inferred Resource of approximately 213 metric tons grading over 1.32% lithium oxide, and 116 parts per million (ppm) Tantalite and 1.08 iron oxide. It also holds interest in Altura Lithium Operations. Its subsidiaries include Tabba Tabba Tantalum Pty Ltd, Sturt Resources Ltd, Pilbara Lithium Pty Ltd and Pilgangoora Operations Pty Ltd.</p>												



# 2. ZIP CO (ZIP)

## What it does:

Z1P is a first tier BNPL provider. It is expanding its product offering across a range of financial products. The US is its big growth opportunity, but it is expanding globally with an offering in UK and Europe, a stake in an Indian market leader, as well as Mexico and Singapore. The company recently reported \$906.5m of transaction value in November, a strong seasonal month, up 52% on pcp and 17% from the month prior.

## Why we like it:

Slightly contentious pick here but after an 'annus horribilis' in 2021, with the stock down from 1400c to its current 470c level, maybe the only way is up. It is even down for the year, so this carries more risk than other picks. The latest set of numbers from Z1P have once again highlighted how cheap it is compared to others in the sector. Cheap is relative though and the relatives seem to be getting cheaper. One analyst has speculated that Z1P delivered \$63m in revenue in November alone. It has 9.2m customers globally and the company is well aware that the market is not interested or focused on the stock at the moment. You get the feeling there are plenty of burnt fingers grabbing the rocket emoji and hanging on for dear life. It is now trading on an undemanding 3.5 times price/sales multiple. That is annualised not forward guesstimate. APT trades on 18 times forward sales, Klarna last raised money at 25 times and Affirm trades on 25 times. Clearly there is some value here. Consolidation in the sector could be a theme of 2022 as the Square/Afterpay merger takes effect. This recommendation carries a multitude of risks, regulation being a constant threat. However, it has fallen so far, and the market has fallen so out of love with the sector, on a risk-reward basis it could be worth a look at current levels.

Z1P	Zip Co Ltd							Last Updated	Price	marcustoday			
								13/12/21	495c				
SECTOR	Financials							Mkt Cap	\$2906m	Reports in AUD			
ACTIVITY	Consumer Finance							Headquarters		NEW SOUTH WALES			
ROE	FY-2	FY-1	FY0	FY1	FY2	FY3	FY4	Gearing	146%	MARCUS TODAY STOCK BOX @			
PRICE TO SALES	73.5x	35.3x	18.2x	7.3x	4.2x	3.0x	2.3x	Cash \$m	289	Ave PE	-23.9x		
REVENUE %	+108%	+94%	+148%	+74%	+43%	+26%	-	Net Debt \$m	1376	PE High	162.6x		
EPS GROWTH	+55%	-177%	-111%	+2%	+62%	+140%	-	Credit Rating	-	PE Low	-141.4x		
PE	-141.4x	-51.0x	-24.1x	-24.7x	-64.7x	162.6x	-	ROIC	-4.2%	Performance			
YIELD	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	Profit Margin	-166%	1W	+2.5%		
GROSS YIELD	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	SH's equity \$m	1168	1M	-17.6%		
DIV GROWTH	-	-	-	-	-	-	-	ROA	-3%	3M	-27.9%		
DIV COVER	-	-	-	-	-	-	-	Book Value	222c	6M	-27.9%		
PAYOUT RATIO	0%	0%	0%	0%	0%	0%	-	Volatility	55.5%	1Y	-3.9%		
Price Targets							Last Ex Date	-	Beta	2.9	3Y	+354.1%	
Mean price target	824c						Last Dividend	Final	Intrinsic Value	-	5W	+409.3%	
Price v target	-39.9%						Franking	0%	IV versus Price	-	52 Week High		
Price target high	1610c						Est. Results	23/02/22	Daily RSI	37.3	High	1453c	
Price Target Low	520c						Next Results	Interim	Weekly RSI	16.6	Date	16/02/21	
https://zip.co/investors							Est. Next ExDiv	-	ATR Daily	25.4c	To high	+194%	
Listed	09/12/2009	Yr End	Jun-22	Franking				0%	As % of price	5.1%	52 Week Low		
BUSINESS													
<p>Zip Co Ltd is an Australia-based payments provider and credit card disruptor. The Company's segments include ZIP AU, Zip Global and Spotcap. The ZIP AU segment offers consumers a line of credit wallet, including the Pocketbook operations. The Zip Global segment offers Buy Now Pay Later (BNPL) instalment products to consumers outside of Australia. The Spotcap segment provides unsecured loans to small and medium-sized businesses. It offers a range of financial products, including Zip, Zip Business, Zip App and Pocketbook. Zip is an interest-free digital line of credit for consumers that can be used across the Zip network of merchants. Zip Business is an interest-free digital line of credit for small and medium enterprises (SMEs) to spread the cost of everyday purchases and working capital. Zip App is a digital wallet, with access to exclusive deals and offers from the Zip merchant network. Pocketbook is a personal finance app designed to help people manage their finances, budget and save.</p>													



# 3. NEWS CORPORATION (NWS)

## What it does:

Everyone knows what News Corp does. It is a media company spanning TV video streaming and print focused on US, Australian and UK businesses. It also has investments in REA group (REA) and HiPages (HPG) and, of course, Foxtel.

## Why we like it:

Not a stock that Marcus Today, or the market in general, has historically been particularly excited about, but it has been a quiet achiever. As Rupert approaches his 91st birthday, there are obvious issues to arise in the next few years. 'Succession' springs to mind. Part of the attraction of NWS is its investments in REA, Foxtel and video services. The recent result was a good one. 13% beat on EBITDA consensus and a greater proportion of revenue coming from digital services. No one gets very interested in the stock, the dual listed structure and the belief that NWS is really a US stock owned 40% by clan Murdoch doesn't help. It's a complicated business but the Dow Jones business is kicking the lights out and improved governance is a good thing. The portfolio of business NWS has accumulated from book publishing (Harper and Collins) to news media here and in the UK, plus the Move and Realtor business, is impressive. Still it flies under the radar. All too hard. 2022 may see a number of catalysts for rerating. A potential IPO of Foxtel, an extension of the buyback, and better corporate governance. If you consider politics as pivotal to the group, with US mid-terms and a federal election here, there is scope for increased ad revenue. The deal with Google/Facebook and others for revenue is an upside surprise waiting to happen. It could be worth more than the \$100m some have suggested. The sum of the parts valuation far exceeds the current share price. As we know only too well at MT, content is king. NWS has content galore. Plenty of catalysts in 2022.

NWS	News Corp							Last Updated	Price	marcustoday			
SECTOR	Consumer Cyclical							13/12/21	3078c	Reports in USD			
ACTIVITY	Publishing							Mkt Cap	\$17966m	NEW YORK			
ROE	FY-2	FY-1	FY0	FY1	FY2	FY3	FY4	Gearing	28%	MARCUS TODAY STOCK BOX @			
PRICE TO SALES	2.0x	1.8x	2.0x	2.0x	1.8x	1.7x	1.7x	Cash \$m	2236	Ave PE	40.6x		
REVENUE %	+12%	-12%	+2%	+13%	+3%	+2%	-	Net Debt \$m	77	PE High	100.3x		
EPS GROWTH	+5%	-52%	+205%	+33%	+22%	+18%	-	Credit Rating	LGD4 - 67%	PE Low	17.2x		
PE	48.0x	100.3x	32.9x	24.8x	20.3x	17.2x	-	ROIC	+7.0%	Performance			
YIELD	0.9%	0.5%	0.9%	0.9%	0.9%	0.9%	-	Profit Margin	+4%	1W	-0.6%		
GROSS YIELD	0.9%	0.5%	0.9%	0.9%	0.9%	0.9%	-	SH's equity \$m	8211	1M	-3.8%		
DIV GROWTH	+0%	-50%	+100%	-5%	+4%	+4%	-	ROA	+5%	3M	+4.3%		
DIV COVER	2.3x	2.2x	3.4x	4.7x	5.5x	6.3x	-	Book Value	1391c	6M	-6.6%		
PAYOUT RATIO	43%	45%	30%	21%	18%	16%	-	Volatility	31.4%	1Y	+27.0%		
Price Targets							Last Ex Date	14/09/21	Beta	1.2	3Y	+89.2%	
Mean price target	4158c						Est. Results	04/11/21	Intrinsic Value	2198c	5Y	+93.6%	
Price v target	-26.0%						Est. Next ExDiv	15/03/22	IV versus Price	-28.6%	52 Week High		
Price target high	4600c						Franking	0%	Daily RSI	40.2	High	3523c	
Price Target Low	3129c						Next Results	Interim	Weekly RSI	39.1	Date	06/08/21	
<a href="https://newscorp.com/">https://newscorp.com/</a>							Franking	0%	ATR Daily	63.7c	To high	+14%	
Listed	19/06/2013	Yr End	Jun-22	BUSINESS				As % of price	2.1%	ATR Weekly	197.0c	Low	2258c
<small>News Corporation is a media and information services company focused on creating and distributing authoritative and engaging content and other products and services to consumers and businesses throughout the world. The Company's segment includes Digital Real Estate Services, Subscription Video Services, Dow Jones, Book Publishing, and News Media. The Company comprises businesses across a range of media, including digital real estate services, subscription video services in Australia, news and information services and book publishing, that are distributed under brands, including The Wall Street Journal, Barron's, Dow Jones, The Australian, Herald Sun, The Sun, The Times, HarperCollins Publishers, Foxtel, FOX SPORTS Australia, realestate.com.au, realtor.com, talkSPORT and many others. It distributes its content and other products and services to consumers across an array of digital platforms including websites, mobile device and tablet applications, social media, and e-book devices.</small>													





# 4. SOUTH32 (S32)

Chris' Pick

## What it does:

South32 is a diversified mining and metals company. S32's segments include Worsley Alumina, an integrated bauxite mine and alumina refinery in Western Australia, Hillside Aluminium, which operates as an Aluminium smelter in South Africa; Mozal Aluminium, which operates as an Aluminium smelter in Mozambique; Brazil Alumina, which operates as an Alumina refinery in Brazil; Illawarra Metallurgical Coal, which operates underground metallurgical coal mines in New South Wales; Eagle Downs Metallurgical Coal engaged in exploration and development of metallurgical coal deposits in Queensland; Australia Manganese, which is an Integrated producer of manganese ore in the Northern Territory and alloy in Tasmania; Cerro Matoso, which operates laterite ferronickel mining and smelting complex in Colombia.

## Why we like it:

It's quite remarkable to think that South32 is essentially the assets the BHP didn't want in its stable of commodities. S32 was spun out of BHP in 2015 and opened at 213c on the first day of trade before closing at 205c. It has been a bumpy ride since then but the share price has traded through 400c on multiple occasions. Heading into the end of 2021, S32 is trading around 370c. We believe this represents a great buying opportunity. We have liked S32 for a while and it has come up on the radar again due to the pullback in the share price. Whilst the strong performance of S32's underlying commodities is key, we also like the company's targeted expansion. The most recent moving part came about after Polish company, KGHM, decided not to take up its right to a 45% stake in the Sierra Gorda copper project, allowing S32 to buy them out for \$1.55bn. We see it as a great fit, as it expands S32's copper exposure and adds to upside benefit as decarbonisation continues. Full ownership of the project should add around \$200-250m in before tax earnings per year. Our longer-term target is towards 470c.

S32	South32 Ltd						Last Updated	Price	marcustoday		
SECTOR	Basic Materials						13/12/21	382c	Reports in USD		
ACTIVITY	Diversified Metals & Mining						Mkt Cap	\$17786m	WESTERN AUSTRALIA		
	FY-2	FY-1	FY0	FY1	FY2	FY3	FY4	Headquarters		MARCUS TODAY STOCK BOX ©	
ROE	9.5%	2.0%	5.3%	21.2%	15.7%	12.9%	15.0%	Gearing	13%	Ave PE	22.6x
PRICE TO SALES	2.4x	2.4x	2.9x	2.8x	2.2x	2.3x	2.4x	Cash 5m	1613	PE High	70.2x
REVENUE %	-4%	-15%	+3%	+25%	-3%	-6%	-10%	Net Debt 5m	-406	PE Low	6.9x
EPS GROWTH	-23%	-80%	+164%	+286%	-20%	-4%	+1%	Credit Rating	-	Performance	
PE	14.1x	70.2x	26.6x	6.9x	8.6x	9.0x	8.9x	ROIC	+11.0%	1W	+1.9%
YIELD	3.5%	1.2%	1.8%	7.0%	6.0%	5.7%	4.3%	Profit Margin	+3%	1M	+10.4%
GROSS YIELD	5.0%	1.7%	2.6%	10.0%	8.5%	8.1%	6.2%	SH's equity 5m	8955	3M	+11.7%
DIV GROWTH	-29%	-67%	+58%	+278%	-14%	-5%	-24%	ROA	+14%	6M	+29.0%
DIV COVER	2.0x	1.2x	2.0x	2.1x	2.0x	2.0x	2.6x	Book Value	188c	1Y	+47.2%
PAYOUT RATIO	49%	82%	49%	48%	51%	51%	39%	Volatility	27.3%	3Y	+14.0%
Price Targets				Last Ex Date		09/09/21		Intrinsic Value		52 Week High	
Mean price target				417c		Last Dividend		Special		High	
Price v target				-8.5%		Franking		100%		Date	
Price target high				500c		Est. Results		16/02/22		To High	
Price Target Low				145c		Next Results		Interim		52 Week Low	
https://www.south32.net/				Est. Next ExDiv		10/03/22		As % of price		Low	
Listed	18/05/2015	Yr End	Jun-22	Franking		100%		ATR Daily		Date	
				As % of price		6.4%		ATR Weekly		30/12/20	
				As % of price		6.4%		IV versus Price		To Low	
				As % of price		6.4%				-37%	
BUSINESS											
<small>South32 Ltd is an Australia-based diversified mining and metals company. The Company's segments include Worsley Alumina, focused on integrated bauxite mine and alumina refinery in Western Australia, Australia; Hillside Aluminium, which operates as an Aluminium smelter in South Africa; Mozal Aluminium, which operates as an Aluminium smelter in Mozambique; Brazil Alumina, which operates an Alumina refinery in Brazil; Illawarra Metallurgical Coal, which operates underground metallurgical coal mines in New South Wales; Eagle Downs Metallurgical Coal engaged in exploration and development of metallurgical coal deposit in Queensland, Australia; Australia Manganese, which is an integrated producer of manganese ore in the Northern Territory and alloy in Tasmania, Australia; Cerro Matoso, which operates laterite ferronickel mining and smelting complex in Colombia, and Australia Manganese, which is an integrated producer of manganese ore in the Northern Territory and alloy in Tasmania, Australia.</small>											



# 5. GOODMAN GROUP (GMG)

Chris' Pick

## What it does:

Goodman Group is an integrated property company. GMG owns, develops and manages industrial property and business space in markets across the world. The principal activities are investment in directly and indirectly held industrial property, property services and property development. Operating segments include Australia and New Zealand, Asia, Continental Europe, the United Kingdom and the Americas. The Company's staple entities include Goodman Limited, Goodman Industrial Trust and Goodman Logistics (HK) Limited. The Company has also invested in property funds, which include Goodman Australia Industrial Partnership (GAIP), Goodman Australia Partnership (GAP), Goodman Property Trust (GMT), Goodman Hong Kong Logistics Partnership (GHKLP), Goodman Japan Core Partnership (GJCP) and Goodman European Partnership (GEP).

## Why we like it:

Truth be told, GMG has been a favourite of Marcus Today for quite some time. We first started in-depth coverage with a BUY rating when it was trading around 1200c – it's now around 2500c. If it ain't broke... We continue to like it, a lot. GMG upgraded its FY22 guidance in November, to earnings growth in excess of 15%. The upgrade was driven by higher development activity and stronger margins. On the development front, there is some \$13bn of work in the pipeline, with a forecast yield of close to 7%. That's very juicy. Meanwhile, assets under management are around a year ahead of the market's expectations as the demand for high quality, well placed, logistics assets continues to grow strongly. Let's face it, every major retailer realises how important these assets are and how important it is that they are close to population centres and incredibly efficient. That's GMG's bread and butter and it's a trend that we can only see growing, well into the future.

GMG	Goodman Group							Last Updated	Price	marcustoday			
SECTOR	Real Estate							13/12/21	2531c	Reports in AUD			
ACTIVITY	Industrial REITs							Mkt Cap	\$47140m	NEW SOUTH WALES			
ROE	FY-2	FY-1	FY0	FY1	FY2	FY3	FY4	Gearing	16%	MARCUS TODAY STOCK BOX @			
PRICE TO SALES	29.8x	27.4x	30.8x	28.7x	26.0x	23.0x	20.7x	Cash \$m	920	Ave PE	37.0x		
REVENUE %	+9%	-11%	+7%	+10%	+13%	+11%	-27%	Net Debt \$m	1234	PE High	50.0x		
EPS GROWTH	+8%	+11%	+14%	+19%	+14%	+13%	+3476%	Credit Rating	Baa1	PE Low	25.7x		
PE	50.0x	44.9x	39.3x	32.9x	29.0x	25.7x	0.7x	ROIC	+8.2%	Performance			
YIELD	1.2%	1.2%	1.2%	1.2%	1.3%	1.4%	1.5%	Profit Margin	+116%	1W	+3.0%		
GROSS YIELD	1.2%	1.2%	1.2%	1.2%	1.3%	1.4%	1.5%	SH's equity \$m	13162	1M	+6.4%		
DIV GROWTH	+7%	+0%	-0%	+0%	+8%	+7%	+6%	ROA	+9%	3M	+12.3%		
DIV COVER	1.7x	1.9x	2.1x	2.6x	2.7x	2.8x	95.3x	Book Value	714c	6M	+22.2%		
PAYOUT RATIO	59%	53%	47%	39%	37%	35%	1%	Volatility	22.0%	1Y	+39.4%		
Price Targets							Last Ex Date	30/12/21	Beta	0.8	3Y	+138.1%	
Mean price target	2536c						Est. Results	17/02/22	Intrinsic Value	1466c	5Y	+278.9%	
Price v target	-0.2%						Next Results	Final	IV versus Price	-42.1%	52 Week High		
Price target high	3000c						Est. Next ExDiv	30/06/22	Daily RSI	83.3	High	2545c	
Price Target Low	2010c						Franking	0%	Weekly RSI	59.9	Date	09/12/21	
https://www.goodman.com/							Franking		ATR Daily	38.3c	52 Week Low		
Listed	02/02/2005	Yr End	Jun-22	0%				As % of price	1.5%	ATR Weekly	108.8c	Low	1637c
BUSINESS													
<p>Goodman Group is an Australia-based integrated property company. The Company is focused on owning, developing and managing industrial property and business space in markets across the world. The principal activities of the Company are investment in directly and indirectly held industrial property, property services and property development. Its operating segments include Australia and New Zealand, Asia, Continental Europe, the United Kingdom and the Americas. The Company's staple entities include Goodman Limited, Goodman Industrial Trust and Goodman Logistics (HK) Limited. The Company has also invested in property funds, which include Goodman Australia Industrial Partnership (GAIP), Goodman Australia Partnership (GAP), Goodman Property Trust (GMT), Goodman Hong Kong Logistics Partnership (GHKLP), Goodman Japan Core Partnership (GJCP) and Goodman European Partnership (GEP).</p>													



# 6. JAMES HARDIE (JHX)

Chris' Pick

## What it does:

James Hardie Industries Plc is a manufacturer of fibre cement products and systems. Its operating segments are North America and Europe Fibre Cement, and Asia Pacific Fibre Cement. JHX manufactures a range of fibre cement building materials for both internal and external use across a range of applications, including: external siding, internal walls, floors, ceilings, soffits, trim, fencing, decking and facades. In the United States and Canada, the largest application for fibre cement building products is in external siding for the residential building industry. The external siding market includes various cladding types, including fibre cement, vinyl, natural wood, hardboard, brick, stucco and stone. In the Asia Pacific region, it principally sells into the Australian, New Zealand and Philippines markets, with the residential building industry representing the principal market for fibre cement products.

## Why we like it:

JHX has done a power of work promoting the brand to the renovators' market in the US. It's a huge opportunity, with some 40m US homes in the frame for needing a tidy up. The company's September quarter profit beat expectations, due in large part to 9% growth in North America. Clearly the investment is paying off, and will likely continue to do so as favourable conditions are expected to persist. The other impressive part being JHX's ability to pass on the higher costs it is experiencing due to supply chain issues, such is the demand for its products. JHX has also shown improved performance in Europe, as it progresses with investment site selection. JHX is adding capacity across all regions - US, Europe, Asia - making hay whilst the sun shines. It's also worth noting that if there is a downturn in the building products market, JHX has a history of outperforming peers during such periods.

JHX	James Hardie Industries PLC							Last Updated	Price	marcustoday		
SECTOR	Basic Materials							13/12/21	5678c	Reports in USD		
ACTIVITY	Construction Materials							Mkt Cap	\$25274m	DUBLIN		
	Headquarters											
	FY-2	FY-1	FY0	FY1	FY2	FY3	FY4	Gearing	81%	MARCUS TODAY STOCK BOX @		
ROE	61.7%	35.1%	43.7%	45.9%	47.7%	44.9%	53.9%	Cash \$m	209	Ave PE	38.1x	
PRICE TO SALES	12.3x	10.1x	9.7x	8.7x	7.1x	6.3x	5.6x	Net Debt \$m	653	PE High	59.9x	
REVENUE %	+22%	+4%	+12%	+23%	+13%	+12%	+12%	Credit Rating	-	PE Low	22.2x	
EPS GROWTH	+3%	+16%	+30%	+30%	+22%	+13%	+16%	ROIC	+28.0%	Performance		
PE	59.9x	51.5x	39.6x	30.4x	25.0x	22.2x	19.1x	Profit Margin	+9%	1W	+2.4%	
YIELD	0.9%	0.2%	1.7%	2.0%	2.4%	2.7%	-	SH's equity \$m	1061	3M	+3.7%	
GROSS YIELD	0.9%	0.2%	1.7%	2.0%	2.4%	2.7%	-	ROA	+16%	1M	+6.5%	
DIV GROWTH	-10%	-72%	+602%	+14%	+20%	+15%	-	Book Value	239c	6M	+27.9%	
DIV COVER	1.9x	7.9x	1.5x	1.7x	1.7x	1.7x	-	Volatility	24.5%	1Y	+57.0%	
PAYOUT RATIO	53%	13%	68%	60%	59%	60%	-	Beta	1.7	3Y	+275.5%	
Price Targets				Last Ex Date			18/11/21	Intrinsic Value	4366c	5Y	+172.7%	
Mean price target				Last Dividend			Interim	IV versus Price	-23.1%	52 Week High		
Price v target				Franking			0%	Daily RSI	57.7	High	5807c	
Price target high				Est. Results			07/02/22	Weekly RSI	66.9	Date	08/12/21	
Price Target Low				Next Results			Final	ATR Daily	151.4c	52 Week Low		
http://www.ir.jameshardie.com.au/				Est. Next Ex/Div			19/05/22	As % of price	2.7%	Low	3518c	
Listed	15/10/2001	Yr End	Mar-22	Franking				ATR Weekly	302.8c	Date	08/01/21	
				0%				As % of price	5.3%	To Low	-38%	
BUSINESS												
James Hardie Industries Plc is a manufacturer of fiber cement products and systems for internal and external building construction applications. Its operating segments are North America and Europe Fiber Cement, and Asia Pacific Fiber Cement. It manufactures a range of fiber cement building materials for both internal and external use across a range of applications, including: external siding, internal walls, floors, ceilings, soffits, trim, fencing, decking and facades. In the United States and Canada, the largest application for fiber cement building products is in external siding for the residential building industry. The external siding market includes various cladding types, including fiber cement, vinyl, natural wood, hardboard, brick, stucco and stone. In the Asia Pacific region, it principally sells into the Australian, New Zealand and Philippines markets, with the residential building industry representing the principal market for fiber cement products.												



# 7. NICKEL MINES (NIC)

Tom's Pick

## What it does:

Nickel Mines is focused on producing nickel pig iron (NPI). Principal operations are located in Central Sulawesi, Indonesia, are the Hengjaya Nickel and Ranger Nickel rotary kiln electric furnace (RKEF) projects located within the Indonesia Morowali Industrial Park (IMIP), and the Hengjaya mine. It also owns interest in Angel Nickel Project, which is located within the Indonesia Weda Bay Industrial Park (IWIP) on Halmahera Island in Indonesia's North Maluku province.

## Why we like it:

This nickel miner recently purchased a 70% interest in the Oracle Nickel Project in Indonesia which is expected to add 43,000 tonnes per year to nickel production by 2024. The deal offers a sizeable increase in production scale and earnings accretion and puts NIC on track to become to be a global top ten nickel miner and the largest pure nickel mine. While there are expectations for the nickel market to step into surplus this year, battery nickel demand is anticipated to surge over tenfold this decade as the EV boom takes off. Tesla CEO Elon Musk in September reaffirmed the importance of the metal to lithium-ion batteries, cautioning about the possibility of demand outstripping supply in the near future. The International Energy Agency (IEA) estimates that nickel demand will rocket to 4.6 million metric tons by 2030 and continue climbing to 6.3 million metric tons by 2040. A trend that the success of Nickel Mines is tied to.

NIC		Nickel Mines Ltd						Last Updated	Price	marcustoday	
SECTOR		Basic Materials						13/12/21	136c	Reports in USD	
ACTIVITY		Diversified Metals & Mining						Mkt Cap	\$3408m	NEW SOUTH WALES	
ROE	FY-2	FY-1	FY0	FY1	FY2	FY3	FY4	Gearing	5%	MARCUS TODAY STOCK BOX ©	
PRICE TO SALES	396.5x	251.5x	-	6.4x	5.3x	3.8x	2.4x	Cash \$m	351	Ave PE	-
REVENUE %	+58%	-	-	+20%	+40%	+62%	+39%	Net Debt \$m	-306	PE High	-
EPS GROWTH	-	-	-	+5%	+39%	+62%	+92%	Credit Rating	B1	PE Low	-
PE	-	-	16.2x	15.5x	11.1x	6.9x	3.6x	ROIC	+24.9%	Performance	
YIELD	-	-	2.0%	4.0%	4.7%	6.9%	18.5%	Profit Margin	+21%	1W	-3.6%
GROSS YIELD	-	-	2.0%	4.0%	4.7%	6.9%	18.5%	SH's equity \$m	940	1M	+33.5%
DIV GROWTH	-	-	-	+99%	+18%	+47%	+168%	ROA	+13%	3M	+25.5%
DIV COVER	-	-	3.1x	1.6x	1.9x	2.1x	1.5x	Book Value	48c	6M	+26.4%
PAYOUT RATIO	-	-	32%	62%	52%	48%	67%	Volatility	49.4%	1Y	+30.3%
Price Targets				Last Ex Date		01/09/21		Beta	1.2	3Y	+411.3%
Mean price target	148c			Last Dividend		Interim		Intrinsic Value	-	5Y	+0.0%
Price v target	-8.2%			Franking		0%		IV versus Price	-	52 Week High	
Price target high	174c			Est. Results		14/11/21		Daily RSI	74.8	High	154c
Price Target Low	140c			Next Results		Final		Weekly RSI	61.9	Date	16/03/21
<a href="https://www.nickelmines.com.au/">https://www.nickelmines.com.au/</a>				Est. Next ExDiv		02/03/22		ATR Daily	5.8c	To high	+13%
Listed	20/08/2018	Yr End	Dec-21	Franking		0%		As % of price	4.3%	52 Week Low	
BUSINESS											
<small>Nickel Mines Limited is an Australia-based company that is focused on producing nickel pig iron (NPI). The Company's principal operations, located in Central Sulawesi, Indonesia, are the Hengjaya Nickel and Ranger Nickel rotary kiln electric furnace (RKEF) projects located within the Indonesia Morowali Industrial Park (IMIP), and the Hengjaya mine. It also owns interest in Angel Nickel Project, which is located within the Indonesia Weda Bay Industrial Park (IWIP) on Halmahera Island in Indonesia's North Maluku province.</small>											



# 8. AUSTRALIAN FINANCE GROUP (AFG)

Tom's Pick

## What it does:

Australian Finance group is a mortgage broking company. Segments includes AFG Wholesale Mortgage Broking and AFG Home Loans. The AFG Wholesale Mortgage Broking segment includes operating activities, which the Company acts as a wholesale mortgage broker that provides its contracted brokers with administrative and infrastructure support, as well as access to a panel of lenders. The Company receives two types of commission payments on loans originated through its network, which includes upfront commissions on settled loans and trail commissions on the loan book. AFG Home Loans segment offers its branded mortgage products. The segment earns fees for services in the form of upfront and trail commissions, and net interest margin on its securitization program.

## Why we like it:

2021 has been an outstanding year for AFG and momentum isn't slowing down. Profit of \$51.3 million was an increase of 35% on FY20. More than \$24 billion in home loan finance was lodged for the first three months of the new financial year. Almost \$6 billion more than the same period last year, a 33% increase. Positive momentum is expected to continue on the back of reopening activity. Listing volumes are increasing which is positioning the property market to favour buyers. A dynamic which will likely support AFG's operations. As interest rates start to rise the role of a mortgage broker will only become more important to consumers. Major lenders are once again raising interest rates, levelling the playing field for competition from the non-major lenders, including AFG Securities. AFG in November bought a 75% stake in asset finance aggregator Fintelligence. The purchase expands AFG's footprint in the asset finance market, which is more fruitful than mortgages and with a robust growth profile. Its diversified income streams are expected to continue to drive shareholder value.

AFG	Australian Finance Group Ltd							Last Updated	Price	marcustoday		
SECTOR	Financials							13/12/21	264c	Reports in AUD		
ACTIVITY	Thriffs & Mortgage Finance							Mkt Cap	\$708m	WESTERN AUSTRALIA		
	FY-2	FY-1	FY0	FY1	FY2	FY3	FY4	Gearing	1706%	MARCUS TODAY STOCK BOX @		
ROE	33.0%	25.6%	26.0%	27.9%	28.5%	28.3%	-	Cash \$m	107	Ave PE	14.1x	
PRICE TO SALES	1.3x	1.2x	1.1x	1.5x	1.5x	1.5x	1.5x	Net Debt \$m	3356	PE High	20.5x	
REVENUE %	+4%	+13%	-31%	+4%	-2%	+3%	-	Credit Rating	-	PE Low	10.0x	
EPS GROWTH	+2%	+27%	+12%	+19%	+12%	+9%	-	ROIC	-	Performance		
PE	20.5x	16.2x	14.5x	12.2x	10.9x	10.0x	-	Profit Margin	+7%	1W	+4.3%	
YIELD	3.9%	4.3%	5.1%	6.0%	6.6%	7.2%	0.0%	SH's equity \$m	203	1M	+10.0%	
GROSS YIELD	5.6%	6.1%	7.3%	8.5%	9.5%	10.3%	0.0%	ROA	+1%	3M	-6.7%	
DIV GROWTH	+2%	+10%	+19%	+17%	+11%	+9%	-100%	Book Value	76c	6M	-6.4%	
DIV COVER	1.2x	1.4x	1.3x	1.4x	1.4x	1.4x	-	Volatility	36.0%	1Y	+10.0%	
PAYOUT RATIO	80%	69%	74%	73%	72%	72%	-	Beta	1.4	3Y	+103.9%	
Price Targets							Last Ex Date	06/09/21	Intrinsic Value	481c	52 Week High	
Mean price target							Last Dividend	Final	IV versus Price	+82.3%	High	316c
Price v target							Franking	100%	Daily RSI	63.5	To high	09/02/21
Price target high							Est. Results	24/02/22	Weekly RSI	49.2	Date	+20%
Price Target Low							Next Results	Interim	ATR Daily	9.7c	52 Week Low	
https://www.afgonline.com.au							Est. Next ExDiv	07/03/22	As % of price	3.7%	Low	230c
Listed	22/05/2015	Yr End	Jun-22	Franking				100%	ATR Weekly	19.3c	Date	15/11/21
BUSINESS												
<p>Australian Finance Group Limited (AFG) is an Australia-based mortgage broking company. The Company's segment includes AFG Wholesale Mortgage Broking and AFG Home Loans. The AFG Wholesale Mortgage Broking segment includes operating activities, which the Company acts as a wholesale mortgage broker that provides its contracted brokers with administrative and infrastructure support, as well as access to a panel of lenders. The Company receives two types of commission payments on loans originated through its network, which includes upfront commissions on settled loans and trail commissions on the loan book. AFG Home Loans segment offers its branded mortgage products. The segment earns fees for services in the form of upfront and trail commissions, and net interest margin on its securitization program.</p>												



# 9. COLLINS FOOD LIMITED (CKF)

Tom's Pick

## What it does:

Collins Foods is an Australia-based company, which is involved in the operation, management, and administration of restaurants in Australia, Europe and Asia. The Company comprises three restaurant brands: KFC, Taco Bell, and Sizzler in Asia. It operates through three segments: KFC Restaurants Australia, KFC Restaurants Europe and Taco Bell Restaurants. The Company operates approximately 251 KFC restaurants in Australia, 17 KFC restaurants in Germany, 29 in the Netherlands and approximately 16 Taco Bell restaurants in Australia. It is also a franchisor of the Sizzler brand in Southeast Asia with approximately 64 franchised restaurants in Thailand and Japan.

## Why we like it:

First-half results in November beat consensus expectations by 12%. Profit from continuing operations was \$26.4m, up 26.1% from last year. Revenue of \$534.2m was an 8.5% improvement on a year-ago with growth across all segments. The interim dividend of 12.0c, fully franked, was up 14% on last year. We see upside potential as store rollouts continue globally which are expected to support double digit earnings per share (EPS) growth. Collins Foods has substantial funding capacity to support growth initiatives and is planning to open up to 24 new restaurants in financial year 2022. Like for like sales in the first six weeks of the second half were strong with momentum expected to continue as it expands into Europe. European operations already achieving strong margin recovery above pre-pandemic levels. The corporate franchisee agreement in Europe is the first of its kind globally and provides a unique opportunity for growth. While there is still uncertainty in the short term given the impact of new COVID variants as the northern hemisphere enters winter, we believe the significant opportunity in the medium and long term will support shareholder value.

CKF	Collins Foods Ltd							Last Updated	Price	marcustoday	
SECTOR	Consumer Cyclicals							13/12/21	1275c	Reports in AUD	
ACTIVITY	Restaurants							Mkt Cap	\$1483m	QUEENSLAND	
	FY-2	FY-1	FY0	FY1	FY2	FY3	FY4	Gearing	184%	MARCUS TODAY STOCK BOX @	
ROE	13.2%	13.4%	13.3%	15.4%	15.6%	16.2%	17.3%	Cash \$m	96	Ave PE	27.6x
PRICE TO SALES	1.9x	1.6x	1.5x	1.4x	1.3x	1.2x	1.1x	Net Debt \$m	571	PE High	33.2x
REVENUE %	+17%	+7%	+11%	+9%	+10%	+8%	+9%	Credit Rating	-	PE Low	20.8x
EPS GROWTH	+14%	+5%	+2%	+22%	+8%	+13%	+10%	ROIC	+14.5%	Performance	
PE	33.2x	31.6x	31.0x	25.4x	23.5x	20.8x	18.9x	Profit Margin	+4%	1W	-3.3%
YIELD	1.5%	1.6%	1.8%	2.1%	2.4%	2.6%	2.9%	SH's equity \$m	363	1M	-1.9%
GROSS YIELD	2.2%	2.2%	2.5%	3.0%	3.4%	3.7%	4.1%	ROA	+8%	3M	+2.2%
DIV GROWTH	+15%	+3%	+14%	+18%	+13%	+11%	+10%	Book Value	311c	6M	+4.9%
DIV COVER	2.0x	2.0x	1.8x	1.9x	1.8x	1.8x	1.8x	Volatility	37.7%	1Y	+28.3%
PAYOUT RATIO	51%	50%	55%	53%	55%	54%	54%	Beta	1.2	3Y	+106.3%
Price Targets				Last Ex Date		06/12/21		Intrinsic Value	941c	5Y	+116.8%
Mean price target				Last Dividend		Interim		IV versus Price	-26.2%	52 Week High	
Price v target				Franking		100%		Daily RSI	47.3	High	1430c
Price target high				Est. Results		26/06/22		Weekly RSI	60.4	Date	01/12/21
Price Target Low				Next Results		Final		ATR Daily	47.1c	To high	+12%
<a href="https://www.collinsfoods.com/">https://www.collinsfoods.com/</a>				Est. Next ExDiv		06/06/22		As % of price	3.7%	52 Week Low	
Listed	04/08/2011	Yr End	Apr-22	Franking		100%		ATR Weekly	82.0c	Low	901c
BUSINESS											
Collins Foods Limited is an Australia-based company, which is involved in the operation, management, and administration of restaurants in Australia, Europe and Asia. The Company comprises three restaurant brands: KFC, Taco Bell, and Sizzler in Asia. It operates through three segments: KFC Restaurants Australia, KFC Restaurants Europe and Taco Bell Restaurants. The Company operates approximately 251 franchised KFC restaurants in Australia, approximately 17 franchised KFC restaurants in Germany, approximately 29 franchised restaurants in the Netherlands and approximately 16 franchised Taco Bell restaurants in Australia. It is also a franchisor of the Sizzler brand in South East Asia with approximately 64 franchised restaurants in Thailand and Japan.											



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