

MARCUS TODAY SMA

Marcus Today SMA | Fact Sheet

What is a Marcus Today SMA?

The Marcus Today SMA is a portfolio up to 20 Australian equities, actively managed with the aim to achieve superior "total return", combining capital growth with income.

Marcus Today is a style-neutral investment manager with a non-benchmark aware philosophy. The investment strategy involves a combination of approaches to identify attractive companies and their suitability for portfolio inclusion, including:

- *fundamental stock analysis*, with particular focus on return on equity, future earnings growth and relative valuations (PE relative to historical and peer group).
- *consideration of a "quality" rating* through features such as management quality and track record, corporate governance, balance sheet management, company direction and market sentiment.
- *macroeconomic and thematic influences*, including the global growth environment, industry structure and position in the investment cycle and investment "themes". (E.g. the search for yield).
- *technical analysis* – Marcus Today uses a technical overlay to assist in timing the entry into a stock which has already met fundamental, quality and thematic filters. Marcus Today also use technical features to monitor the position and help time any exit.

What is a SMA?

A separately managed account (SMA) is a customised share portfolio where the assets are owned by individual investors. An investment is allocated across one or more available investment models, which will determine the portfolio allocation between shares. These investment models are provided by investment manager and vary in focus in much the same way that managed funds vary in their risk and return objectives.

Who is the Marcus Today SMA designed for?

Investors who:

- Are seeking an actively managed Australian equity portfolio;
- Are seeking medium to long term capital growth, with some income; and
- Are prepared to accept some fluctuation in short term returns.

Why invest in the Marcus Today SMA?

The main benefits of investing into the Marcus Today SMA are:

- Access to Marcus Today stock picking skills and portfolio construction expertise
- Beneficial ownership of shares held
- Cost-effective investing with trade netting policy
- Transparency of stocks held within the portfolio
- Automatic rebalancing
- Tax effectiveness – compared to managed funds, investors do not inherit other investors capital gains
- Customisation - personal circumstances and objectives can be accommodated with stock substitution
- Consolidated reporting
- Portability of stocks – ability to move securities into or out of accounts at any time

The information provided does not take into account your financial situation, objectives or needs. Therefore you should consider the appropriateness of this information in regard to your own financial situation, objectives or needs. You should read the Product Disclosure Statement and consider this before making any investment decisions.

MARCUS TODAY SMA

Marcus Today SMA | Portfolio Basics

| | | | |
|--|---|---|--------------|
| Model Portfolio Name | Marcus Today SMA Model Portfolio | | |
| Portfolio Code | MT0001 | | |
| Portfolio Manager | Marcus Today Pty Ltd | | |
| Investment Objective | Aim to achieve superior "total return", combining capital growth with income, by investing in a portfolio of Australian equities listed on the Australian Stock Exchange. | | |
| Benchmark Index | S&P/ASX 300 Accumulation Index | | |
| No. of Stocks | Up to 20 | | |
| Minimum Cash Balance | 2% | | |
| Asset Allocation | Australian Equities | Minimum 0% | Maximum 100% |
| | Cash | Minimum 0% | Maximum 100% |
| Minimum Initial Investment Amount | \$20,000 | | |
| Minimum Regular Investment Amount | No minimum | | |
| Investment Methods | Direct credit/debit, Cheque, In-specie transfer | | |
| Fees | Establishment fee | Nil (investing direct) | |
| | Contribution fee | Nil (investing direct) | |
| | Administration fee | First \$250,000 | 0.37% p.a. |
| | | \$250,001 - \$500,000 | 0.29% p.a. |
| | | \$500,001 - \$1,000,000 | 0.24% p.a. |
| | | \$1,000,001 - \$2,000,000 | 0.19% p.a. |
| | | More than \$2,000,001 | 0.07% p.a. |
| | Investment fee | 0.75% p.a. | |
| | Performance fee | 10.00% of outperformance compared to the benchmark* | |
| | In-Specie Transfer fee | \$29.00 per stock transferred out. | |
| | | Nil for transfers in. | |
| | Transactional fee | Wholesale brokerage 0.05% plus GST | |
| | | Settlement \$0.33 per security transaction | |
| | Withdrawal fee | Nil | |
| | Account Closure fee | Nil | |
| | *Performance fee is only paid when absolute return is positive. Refer to "Fees and other costs" in the PDS for full details. | | |